

Message Text

UNCLASSIFIED

PAGE 01 AUCKLA 00175 250320Z

61

ACTION EA-10

INFO OCT-01 NEA-10 ISO-00 EB-07 /028 W

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R 250210Z JUL 75

FM AMCONSUL AUCKLAND

TO USDOC WASHDC

INFO SECSTATE WASHDC 474

AMEMBASSY JIDDA

AMEMBASSY WELLINGTON

UNCLAS AUCKLAND 0175

E.O. 11652: NA

TAGS: BEXP NZ

SUBJ: PRODUCT OPPORTUNITY: CARGO AIRCRAFT

1. AUCKLAND BUSINESSMAN AND AVIATION CONSULTANT, MAURICE W. RELPH HAS REQUESTED CONSULATE GENERAL'S ASSISTANCE IN CONTACTING LOCKHEED AIRCRAFT CORP. OF LA. RELPH PLANS VISIT TO CALIFORNIA DURING SECOND HALF AUGUST.

2. RELPH SAID HE IS ACTING AS CONSULTANT TO AIR NEW ZEALAND IN RESEARCHING FEASIBILITY OF JOINT VENTURE ANZ - SAUDI ARABIAN AIRLINE TO TRANSPORT CHILLED MEAT AND LIVE ANIMALS TO SAUDI ARABIA. THIS PROJECT HAS NOT BEEN PUBLICIZED HERE OWING TO STRONG OPPOSITION OF NZ SPCA TO EXPORT OF LIVE ANIMALS TO COUNTRIES WHERE SLAUGHTERING CONDITIONS ARE UNKNOWN OR SUSPECTED TO BE SUB-STANDARD.

3. RELPH WISHES DISCUSS WITH LOCKHEED POSSIBLE PURCHASE BY THIS JOINT VENTURE OF TWO C5A CARGO AIRCRAFT, FITTED FOR ABOVE KINDS OF CARGO. WILL ALSO NEED BACK-UP FACILITIES. ALSO WISHES TO DISCUSS LEASE OF EXISTING AIRCRAFT PENDING DELIVERY OF C5A'S.

4. WOULD APPRECIATE COMMERCE OBTAINING FROM LOCKHEED INDICATION AS TO WHETHER THEY ARE INTERESTED IN TALKING TO RELPH AND IF SO TO SUGGEST DATE. WILLIAMS

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 25 JUL 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975AUCKLA00175
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750256-0470
From: AUCKLAND
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750719/aaaaaqz.tel
Line Count: 51
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 10 MAR 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <10 MAR 2003 by ThomasVJ>; APPROVED <15 MAR 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTUNITY: CARGO AIRCRAFT
TAGS: BEXP, NZ
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006